



VABIS GROUP

BUSINESSMAN NGUYỄN NGỌC MỸ



1. Personal details:

Full name: **NGUYỄN NGỌC MỸ**

Date of Birth: 20/02/1950 at Huong Khe - Ha Tinh - Vietnam

Nationality: Australian and Vietnamese

Immigration in Australia since 1978

2. Business experiences and Vabis Group foundation process:

- **1981:** Founded Nguyen Brothers' Construction Company in Australia, specialised in renovating and decorating retail shops.
- **1983:** Founded Keira Construction Company, known for its high quality work, the company won a contract with the Australian Government to maintain and repair 20,000 houses from Sydney to Bateman's Bay on Australia East Coast.
- **1992:** Acting as a permanent member of Australian Trade Association, he accompanied H.E. John Kerin – Australian Trade Minister to visit Vietnam. Returning after the trip, Mr Mỹ has connected to Australian experts to support the Construction Ministry of Vietnam establish the construction standards and procedure – which is predecessor of the current Law of Construction.
- **1993:** Mr Mỹ founded his first company in Vietnam with 100% foreign invested capital, namely Vietnam Australia Building Industry Services (VABIS). Specialised in the work-section of building finishing, installation of water and power system, painting and interior decoration, ...
- **1995:** VABIS cooperated with Vietnam Construction Technology School No. 7 to offer training and technology transfer to students. VABIS also trained its own 500 workers to meet an international standard. Selected projects undertaken by VABIS in Vietnam include:
 - + Sheraton Hanoi Hotel
 - + Equatorial Hotel, HCMC
 - + Phu Tho Horse Racing Track, HCM City

- + Landmark, HCMC [the first high-rise in Vietnam]
 - + Metropolitan Tower [most expensive office building for lease in HCMC]
 - + Saigon Center, HCMC
 - + Australian Embassy Hanoi & Consulate HCMC
 - + British Embassy, Hanoi
 - + American Embassy, Hanoi
 - + French Consulate, HCMC
 - + Furama Hotel, Danang
 - + Mayfair Apartment, Hanoi
 - + Australian Embassy Residences, Hanoi
- **1998:** Founded Hong Lam Trade and Construction JSC, specialised in investment of real estate and project development.
 - **2000:** Established Sport Entertainment Service Company (SES) and brought new entertainment technology to Vietnam, upgrading the Lam Son Stadium of Vũng Tàu City to become the modern greyhound racing facilities, meet the international standards of the World Greyhound Racing Federation (WGRF). This operation provides entertainment for locals and draws large numbers of tourists to Vung Tau on weekends. SES greyhound training & breeding facilities located in Ba Ria has been recognised as the best facilities of its kind in the World by the WGRF. By June 2020, SES is the unique one to have the qualified certificate for operation of betting business based on greyhound racing results, licensed by the Ministry of Finance, in accordance with the Government Decree No 06/2017/NĐ-CP.
 - **2001:** Founded Thiên Mã Co.Ltd to operate the horse racing business of Phu Tho Horse Racing Course (HCMC) – the biggest racing course in Asia constructed by the French in 1930 - applied Australian racing standards and imported Thoroughbred horses to Vietnam and participated international horse race conference in Korea (2003) and Dubai (2007). His “Sai Gon Racing Club” was recognised as an official member of Asian Horse Race Federation in Tokyo in September 2008.
 - **2002:** Founded Sports and Marketing Software Company (SMS), possessed technology 4.0, big-data, AI, ... with high-level IT technicians (500-600 employees, 10% foreign experts), managed more than 20 types of sports betting with over 15 thousand matches monthly in average; Data processing for betting partners worldwide with total turnover up to USD 22 billion annually.

- **2005:** Founded Hong Lam Xuan Thanh JSC and invested in Hoa Tien Paradise Complex Golf and Resort, integrated Greyhound Course, Entertainment & Tourism Estates in Northern Province of Ha Tinh. This is an exceptional model of leisure tourism - culture – sports – recreation combination located on the 120 ha beach of Xuan Thanh Commune. It was the unique model in Vietnam at the opening time to test the experienced services on the occasion of Xuan Thanh Beach Festival Week on 30/04 - 01/05/ 2021.
- **2006:** Founded Hồng Lam Madagui JSC and invested to the project of 300ha, including Thoroughbred Horse Breeding Farm, Horse Racing Course & Golf Eco-Resort located in Madagui, Lam Dong Province.
- **2007:** Founded VABIS Hong Lam International Vocational College in Bà Rịa Vũng Tàu Province and partnered with Box Hill TAFE, the Australian largest Technical Training College to transfer curriculum and training on Welding, Electrician, Refrigeration & Air-Conditioning and Construction, to provide skilled labors to Vietnam and Australia. The college are based on the area of 4 ha and being invested with modern facilities. All classrooms and practicing workshops have been applied the Australian standards; Most of equipment and training tools have been imported from European countries.
- **2009:** Founded Hồng Lam Vũng Tàu JSC, investment owner of the project One Opera Complex located on the rear beach of Vũng Tàu.
- **2013:** Established Vabis Livestock Exports Pty Ltd (VALE) in Darwin and also founded AUSTIC in Vietnam. The two companies have coordinated to export live cattle of beef, dairy and breed from Northern Territory then import to Vietnam; provided technical consultancies on stables, feed, veterinary etc. followed Australian standards to Vietnamese partners such as Hoàng Anh Gia Lai Group, Aprocimex, Delta... From 2013 to 2015 VALE and AUSTIC have brought to Vietnam over 40 thousand heads of live cattle for meat, dairy and breeding.

3. Social activities:

- **2001:** Seeing lack of a legal place for Oversea Vietnamese to meet together and sharing experiences, Mr Mỹ founded the Overseas Vietnamese Business Club (OVBC) in HCM City. It became the regular venue for meeting, interacting and sharing among domestic and oversea businesses, supporting the Oversea Vietnamese invested to Vietnam. During 10 years of operation, OVBC has

- organised over 1000 events and seminars on investment, trade and economics with total expense up to 120 billion dongs, mobilised its members to make financial contribution to charity houses, flood victims, disable children, scholarship for poor students...
- **2014:** Discovering that there are many potential advantages for Vietnamese businesses to explore in the Northern Territory of Australia, Mr Mỹ established the Northern Territory – Vietnam Business Council (NT-VBC). Acting as the president, he always pioneered to promote bilateral trade relationship, arranged a lot of tours for many provincial business delegations to visit and research new opportunities in the Northern Territory market.
 - **2017:** Considering the context of Vietnam deeply and largely integration to the world economy and many international treaties need to be observed, one of which is animal welfare, Mr Mỹ founded the Vietnam Animal Welfare Association (VAWA) with the aim to bring the voice of Vietnam to Global integration in terms of animal welfare.
 - **2018:** Positioning as Vice Chairman of the Business Association of Oversea Vietnamese (BAOOV), specialised in organisational development, Mr Mỹ has restructured the network system including 07 domestic branches and other allied Oversea Vietnamese Business Associations at 38 countries and territories in the world. Considerably, the opening of the BAOOV Branch in Central Northern provinces linked to its tasks to implement the strategy: “East – West Economic Corridor connecting trade between Laos and Central Northern provinces”.
 - **2019:** Participating in the Vietnamese Association of Foreign Invested Enterprises (VAFIE), Mr Mỹ has been appointed as Vice Chairman of VAFIE, responsible for the sector of tourism – culture – sports – entertainment, and also acted as the Head of the VAFIE Representative Office in HCMC.
 - **2020:** Mr Mỹ started the campaign to establish the Vietnam Equestrian Federation to promote VN integration to the world in this aspect.
 - **2021:** Taking the time that Covid-19 Pandemic has made lots of his businesses stagnated, Mr Mỹ researched and proposed the Strategy for Trading and Investment Cooperation between Vietnam and Northern Territory of Australia. He also took time to engage trade promotion activities between Vietnam and New South Wales (Sydney) and Victoria (Melbourne) through Vietnam Business Association in Australia (VBAA).

4. Awards:

- Certificate of Merit for practical and effective contributions in the construction sector in Vietnam, awarded by Chairman of the State Committee for Overseas Vietnamese.
- Certificate of Merit for coordinating and mobilizing Overseas Vietnamese to help build their native country, awarded by The Central Committee of Vietnam Fatherland Front.
- Ministry of Construction Medal for contributions to Vietnam's construction industry in 1998.
- Medal for Learning Encouragement Cause, awarded by the Vietnam Study Encouragement Association in 2001.
- The Vietnam Glory Prize 2004, awarded by the VietnamNet Electronic Newspaper.
- Honor Certificate of Merit for mobilising Overseas Vietnamese to contribute to the socio-economic development cause in 2010, awarded by Chairman of the HCMC People's Committee.
- "Businessman of Heart and Talent" Gold Cup, awarded by The ASEAN Organization Board in 2011.